

ARCTIC GROUP

A STRONG PARTNER IN TRADE



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Arctic Group is a group of companies in continuous growth and development offering our customers an extensive and up-to-date trade platform.

We are a strong trading partner in inaccessible geographical areas where our acquired proficiency within logistics is at its best.

Our markets are primarily Greenland, Iceland, the Faroe Islands, Africa and China,

but we are a professional trading partner globally.

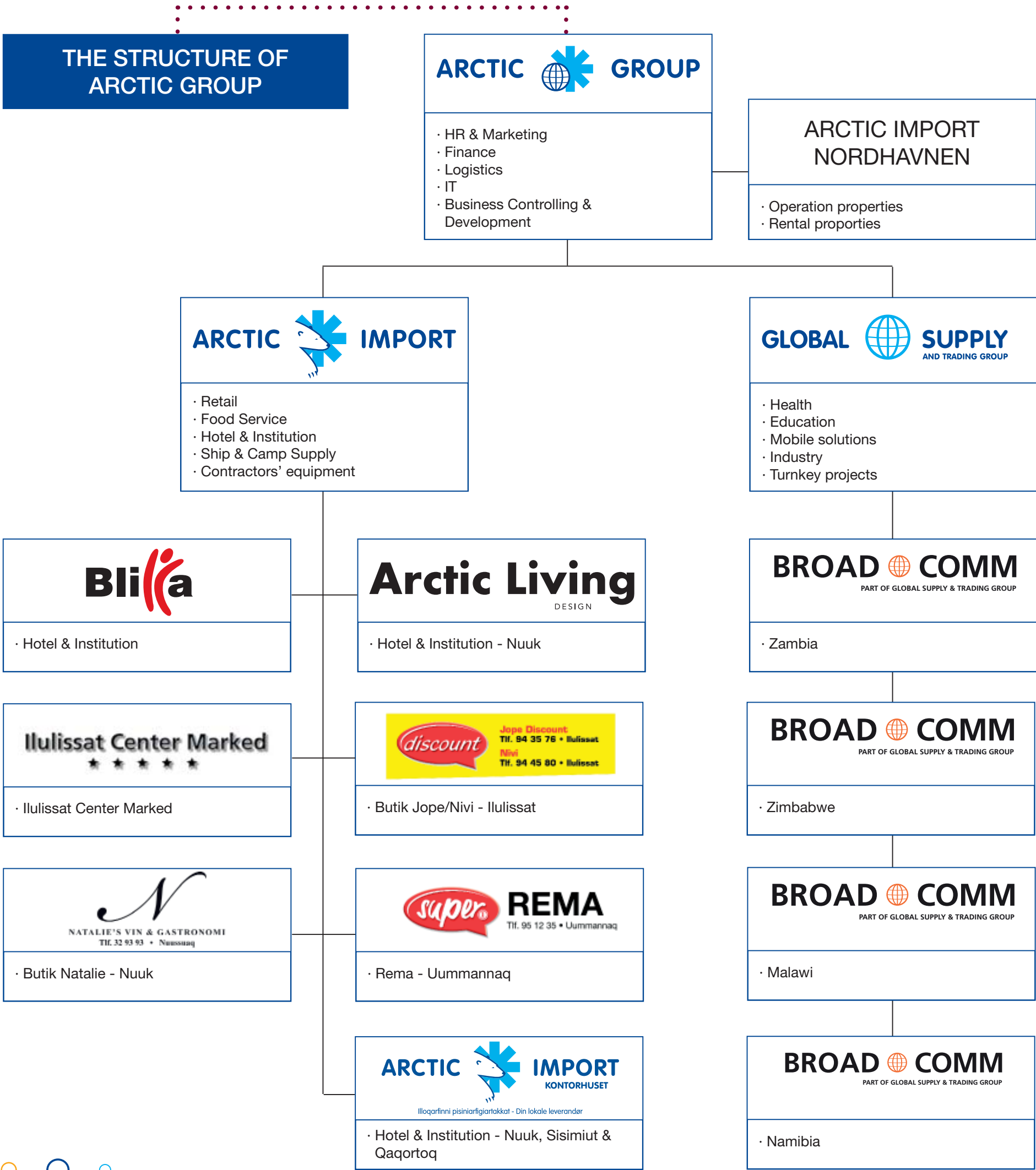
Our Danish head office is located at Port of Aalborg with direct access to the global transportation network.

Through our companies, shops, and sales offices in Greenland, Africa and the Faroe Islands we are locally represented in our different markets. We are also a registered Greenlandic company paying

company taxes in Greenland.

Futhermore it is important to us to use local labour in the different markets in which we operate. This is our way of giving something back to society.

Arctic Group is the administrating company of Arctic Import and Global Supply and Trading.



OPTIMISING LOGISTICS

Our core competency within the logistic special functions is our considerable know-how to meet the challenges encountered in the markets where we operate.

Our value chain is optimised to benefit our customers, since we continually focus on optimising freight and ensuring that the customer gets a positive experience when trading with us.

PRODUCT PROGRAMME

We offer our customers a series of concept solutions and a product programme characterised by its high quality at competitive prices, creating added value for our customers.

Being a dynamic company oriented towards development, we are constantly prepared to adapt and take advantage of changes in the market conditions.

Hence the product programme in Arctic Group is constantly being adjusted and optimised to benefit our customers.

CSR



We believe that our company's responsibility is not limited to internal factors. Responsible company management requires that we also give something back to the societies in which we operate.

Arctic Group is a registered company in Denmark as well as in Greenland. Therefore we pay company taxes in both countries. Hence within the last 10 years we have paid more than DKK 12.5 million in company taxes in Greenland.

SUPPORT FUNCTIONS

Arctic Group comprises the different functions supporting the sales companies Arctic Import and Global Supply and Trading. The company's core competences are:

- LOGISTICS
- FINANCE
- BUSINESS DEVELOPMENT & CONTROLLING
- HR
- MARKETING



WITH ARCTIC GROUP YOU GET...

- ...A PARTNER WHO CREATES ADDED VALUE
- ...A PARTNER IN COOPERATION FOCUSING ON THE CUSTOMER
- ...AN EXPERT IN LOGISTIC SOLUTIONS
- ...A LOCAL PARTNER
- ...A TOTAL SUPPLIER
- ...AN ADVISER AND EXPERT IN TRADE
- ...A CONCEPT DEVELOPER
- ...A QUALITY-CONSCIOUS SUPPLIER

YOUR BENEFITS AS CUSTOMER

- AN EXTENSIVE PRODUCT PROGRAMME
- COMPETITIVE PRICES
- MARKET LEADER'S SUPPLIER NETWORK
- CONSIDERABLE PURCHASE VOLUME WITHIN OUR PRODUCT AREAS
- ADVICE AND CONSULTANCY
- UNIQUE CONCEPTS WITH STARTING POINT IN CUSTOMERS' REQUIREMENTS
- OPTIMISING FREIGHT AND PACKING
- DELIVERIES WITH ALL CUSTOMS AND FORWARDING DOCUMENTS
- ELECTRONIC INVOICING AND ELECTRONIC FORWARDING OF OTHER DOCUMENTS
- ELECTRONIC INTEGRATION WITH CUSTOMER'S IT-SYSTEM

ARCTIC IMPORT

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ARCTIC IMPORT

Arctic Import is a Danish/Greenlandic trade and service company, which for more than 30 years has been a supplier to the North Atlantic countries: Greenland, the Faroe Islands, Iceland, Svalbard and Northern Norway.

We do not pose any geographical limitations in our deliveries. Throughout the latest years the company has been in a rapid development and is now a supplier worldwide.

COMPLETE RANGE OF PRODUCTS

We are a proficient trading partner for private and public companies and institutions at all times guaranteeing a swift, easy and reliable trade with starting point in the customers' requirements.

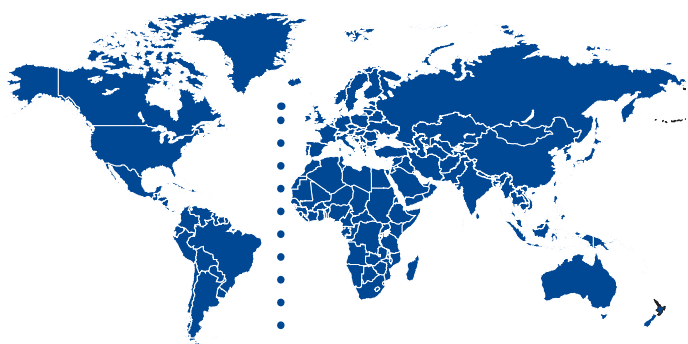
With an extensive range of quality products and concept solutions we cover your needs and demands within our business areas

COOPERATION

With Arctic Import you get a major partner in cooperation, whose primary task is to be the best qualified supplier to the world's most remote markets in geographically inaccessible areas.

We are a very strong partner in cooperation guaranteeing that the value chain is efficient from order placement to delivery.

COMPETITIVE PARTNER IN



DENMARK

Arctic Import's head office is based in Aalborg. From here our skilled sales consultants travel several times a year to service our customers. At the same time a number of internal sales people support sales from order to delivery.

THE FAROE ISLANDS

Our subsidiary Blika is located in Tórshavn. Here, a number of sales consultants service our customers within the business area of Hotel & Institution.

GREENLAND

In Nuuk we have set up a sales office, showroom, and storage facility. In Ilulissat we have set up a storage facility. From here our customers in Nuuk, Ilulissat and the rest of Greenland are serviced by experienced sales consultants. In addition, we own and operate five supermarkets in Ilulissat, Uummannaq and Nuussuaq.

WORLD

Over the past years, our activities have expanded geographically and we are experiencing a rapid development in our deliveries to several destinations worldwide. Therefore, we do not set any geographical limitations.



BUSINESS AREAS				
FOOD SERVICE	RETAIL	HOTEL & INSTITUTION	CONTRACTORS' EQUIPMENT	SUPPLY
<ul style="list-style-type: none"> · Frozen food · Fresh food · Dry goods · Concepts · Menu planning and management 	<ul style="list-style-type: none"> · Groceries & non food · Frozen food · Fresh food · Concepts · Trading 	<ul style="list-style-type: none"> · Large scale kitchen · Cleaning & care/aid materials · Office supplies & materials for education · Furniture & fittings · Toys & sports · Concepts 	<ul style="list-style-type: none"> · Komatsu · Manitou · Atlas Copco · Oil · Spare parts for contractors' machines · Spare parts for all brands 	<ul style="list-style-type: none"> · Ship supply · Camp supply · Food supply · Medical supply

Arctic Import delivers complete turnkey solutions within mining and offshore as well as ship supply. Hence, the customers have access to the complete product assortment from the different business areas through one supplier and only one contact is needed when trading with Arctic Import.



MINE/OFFSHORE & SHIP SUPPLY

COMPLETE RANGE OF PRODUCTS FROM

- Hotel & Institution
- Retail
- Food Service
- Contractors' Machines
- Contractors' Equipment
- Tax Free

TRADE AND INDUSTRY ARTICLES

Tools, Containers, Workwear, Safety Equipment, Lifting Gear, Survey Equipment, Cleaning Articles, Equipment for Warehouse and Workshops, Ladders & Scaffolding, Electrical Articles & Lighting, Welding Equipment



GLOBAL SUPPLY AND TRADING

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GLOBAL SUPPLY AND TRADING

Global Supply and Trading (GSAT) is an experienced partner in trade focusing on export deliveries. Our main focus is international trade with private and public companies and institutions. With an extensive range of quality products and concept solutions we cover your needs within a wide range of business areas.

CORE COMPETENCE

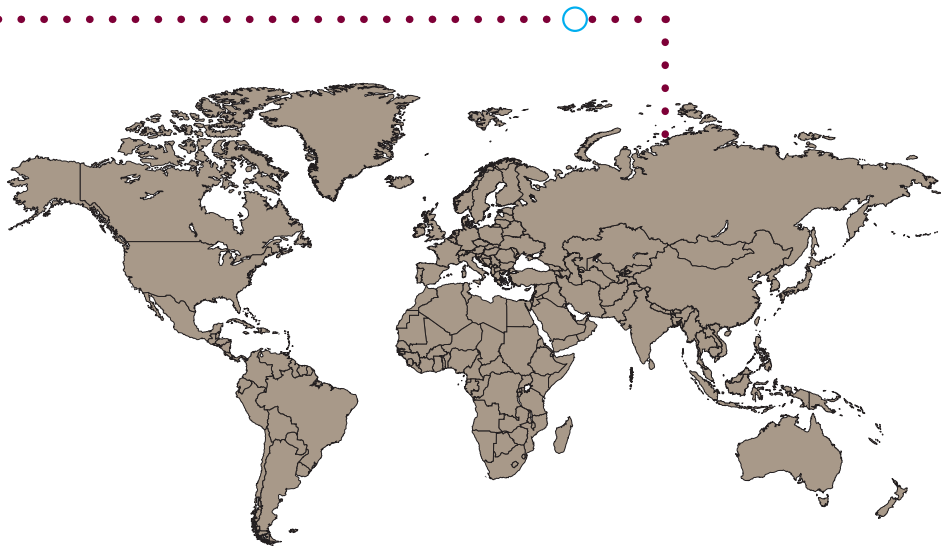
GSAT's core competence is delivering goods to remote areas geographically. Many years' experience with logistic solutions to inaccessible geographical areas in the world means that the trade goes swift, reliable and easy when you trade with GSAT. Furthermore, you are always guaranteed an efficient value chain right from the time you have ordered the goods from us and till they are in your possession.

WORLD REPRESENTATION

GSAT is represented worldwide through partners with a thorough knowledge of the local market – in a.o. Zimbabwe, Zambia, Malawi, Tanzania, Botswana, China, Hong Kong, Singapore, Sri Lanka and Vietnam.

MAIN ACTIVITIES

- Equipment for health, education, hospitals and clinics, schools and vocational training centres.
- Mobile workshops, training units, steel construction buildings and camps, including camp supplies.
- Machinery, industrial equipment, tools and building materials.
- Turnkey projects in cooperation with suppliers and partners.



OTHER ACTIVITIES

- Water supply equipment
- Kitchen and laundry equipment
- Office equipment and supplies
- Food (retail, catering and relief aid)



HEALTH

- Cleaning and disinfection products
- Intensive care equipment
- Diagnostics and analysis system
- Electro medical treatment systems
- Facilities and furniture
- Prostheses and devices
- Medical and surgical disposables
- Medical clothing
- Medical imaging and diagnostics systems
- Patient monitoring equipment
- Surgical and electrosurgical equipment
- Wound care and dressing



EDUCATION

- Identification of objectives
- Curriculum development
- Specification of equipment
- Laboratory and workshop design
- Supply of equipment and software
- Installation and commissioning
- After sales service and maintenance programmes



MACHINERY AND INDUSTRIAL EQUIPMENT

- Construction and road maintenance
- Agriculture
- Industrial equipment
- Special purpose vehicles



MOBILE SOLUTIONS

- Mobile workshops
- Mobile training units
- Modular units



TURNKEY PROJECTS

- Project development
- Project implementation





ARCTIC GROUP, ARCTIC IMPORT OG GLOBAL SUPPLY AND TRADING
AALBORG



ARCTIC IMPORT, NUUK



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